### 24. Biggest Risk, Out of the Box Concept, Zehno

#### The Ellis School

Ellis girls shake the world

The Ellis School — an all-girls independent school located in Pittsburgh, Pa., —pushes girls to find their voices.

You can pile on the adjectives to describe an Ellis student — brilliant, nonconformist, well-spoken and driven for starters — yet still not have a clear picture. But when you hear from the girls directly, you'll understand how they're changemakers.

The Ellis School's new admissions-centric campaign with Zehno, "Ellis girls shake the world." puts these confident, articulate students front and center. Through video profiles, a microsite explaining the school's "changemaker" curriculum, and other tools, Ellis is cementing its status as Pittsburgh's #1 school for girls.

This new digital campaign increased enrollment 25% in the first admissions cycle.

### More early results

- Website traffic soared: +53% visits, +91% quality visits (with better engagement), +54% new users.
- Social content drove up traffic to the website and created more lead conversions, including a 238% increase in social media clicks and 133% increase in website sessions.
- The number of applications increased with more quality of students that fit the mission/vision.

### Campaign challenges

We needed to:

- Hear from students themselves as proof of how our school teaches them to step up and use their voices.
- Bring attention-getting stories and style into a new campaign that amplifies the existing brand.
- Use video to show in her own voice how each girl pursues her passions at Ellis.
- Present Ellis' signature academic experience not as a senior capstone, but a constant build-up from the earliest grades.

#### Campaign elements

- Content packages for Ellis' 30+ students bring personal experiences to life through storytelling, photography and video.
- The website defines the changemaker curriculum and shows how it works at each school level.
- Digital ads and social media posts drove up traffic to the website and created more lead conversions.

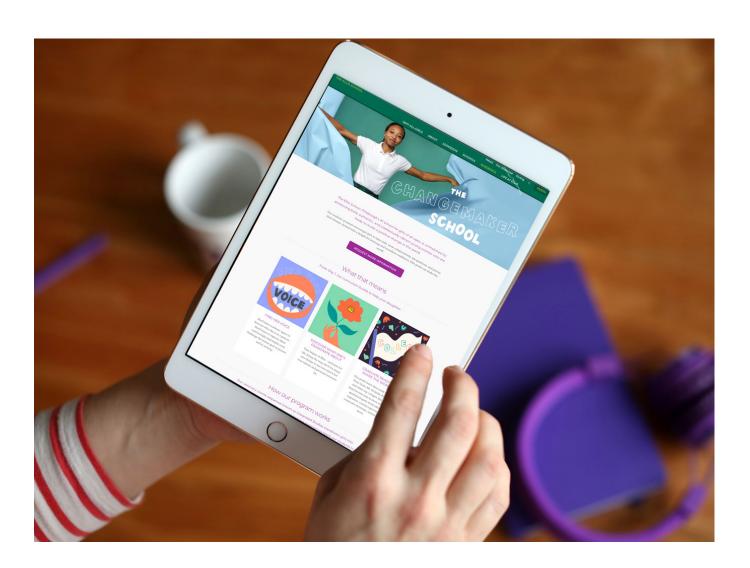


#24 Biggest Risk, Out of the Box Concept

Ellis Girls Shake The World / The Changemaker School

The Ellis School Curriculum Website

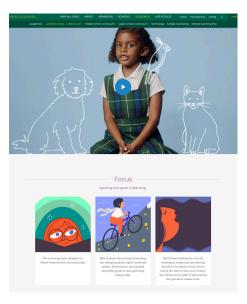
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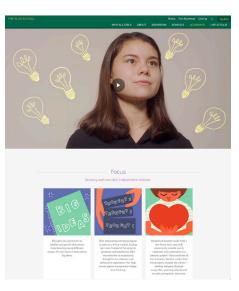


## Ellis Girls Shake The World / The Changemaker School

The Ellis School Curriculum Website / Emails











Ellis Girls Shake The World / The Changemaker School

The Ellis School Curriculum / Digital Ads





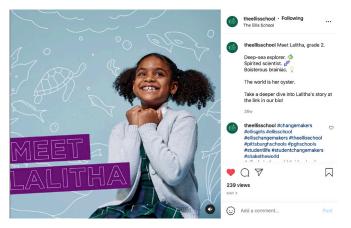




Ellis Girls Shake The World

Meet our Changemakers

The Ellis School Curriculum, Enrollment



www.instagram.com/p/COdPsATLfze/



www.instagram.com/p/CN5NMfNh6gf/





www.instagram.com/p/CUuSuXcsU2c/



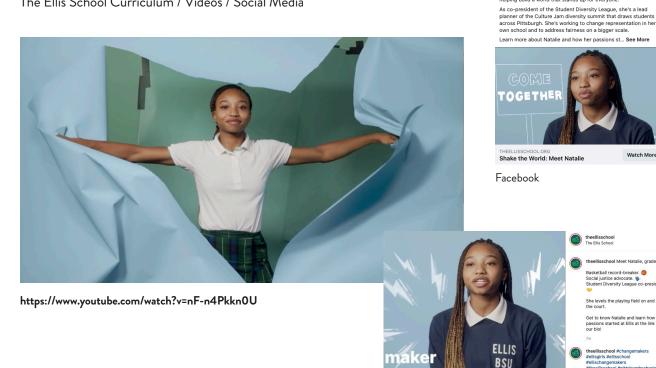


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Ellis Girls Shake The World / The Changemaker School

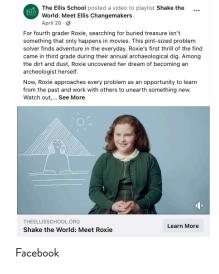
The Ellis School Curriculum / Videos / Social Media







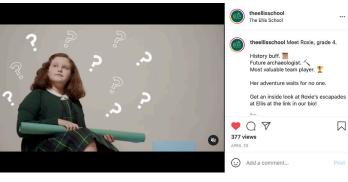
https://www.youtube.com/watch?v=ccEeHxkZDf0



The Ellis School posted a video to playlist Shake the World: Meet Ellis Changemakers.

April 8 · 😚

Senior Natalie has racked up 1,000+ points in basketball, but that's not her greatest score. After finding her voice at Ellis, she is helping build a world that stands up for everyone.





#24 Out of the Box Concept

Ellis Girls Shake The World / The Changemaker School

The Ellis School Curriculum / Videos / Social Media



https://www.youtube.com/watch?v=zaKMzqKJirl



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THEELLISSCHOOL.ORG
Shake the World: Meet Sivani



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Learn More



Ellis Girls Shake The World / The Changemaker School

The Ellis School Curriculum / Photography





